

LAW OFFICES

STRANG, FLETCHER, CARRIGER, WALKER, HODGE & SMITH, PLLC

CARLOS C SMITH
WILLIAM C CARRIGER
RICHARD T HUDSON
FREDERICK L HITCHCOCK
EWING STRANG
LARRY L CASH *
CHRISTINE MABE SCOTT *
J ROBIN ROGERS * *
G MICHAEL LUHOWIAK
GREGORY D WILLETT
MARK W SMITH *
STEPHEN D BARHAM

OF COUNSEL

ROBERT KIRK WALKER
MICHAEL A KENT

400 KRYSTAL BUILDING

ONE UNION SQUARE

CHATTANOOGA, TENNESSEE 37402-2514

TELEPHONE 423-265-2000

FACSIMILE 423-756-5861

March 2, 2004

S BARTOW STRANG

1882-1954

JOHN S FLETCHER

1879-1961

JOHN S CARRIGER

1902-1989

JOHN S FLETCHER, JR

1911-1974

ALBERT L HODGE

1910-1997

F THORNTON STRANG

1920-1999

*ALSO LICENSED IN GEORGIA
*ALSO LICENSED IN ALABAMA

Attention Docket Room

The Honorable Kim Beals

Hearing Officer

Tennessee Regulatory Authority

460 James Robertson Parkway

Nashville, Tennessee 37243-0505

Re Docket No 02-00562

Dear Ms Beals

In line with the hearing in this matter, we have enclosed an original and 1 copy of the late-filed exhibit to the testimony of Harold E DePriest As we understand it, Mr DePriest was requested to collect information relating to the current marketing plan of EPB Telecom As Mr DePriest testified, there is no formal plan as such, but management has furnished us with the enclosed materials as reflective of the present marketing program

We have enclosed at Tab 1 a compilation of documents that we understand are management's marketing goals for EPB Telecom along with a listing of meeting topics concerning marketing matters We have enclosed at Tab 2 the EPB Telecom Logo Guidelines Manual, with one redaction of attorney-client / work product privileged information Tab 3 includes recent internal newsletter communications that management identified as addressing the EPB Telecom marketing, and Tab 4 includes forms that we understand are presently in use for EPB Telecom Tab 5 includes recent advertising, promotional and related materials, and Tab 6 contains folders and sales sheets for various EPB Telecom products

If you have any questions about this filing, please do not hesitate to contact us

Thank you

Sincerely,



Mark W. Smith
For the Firm

Enclosures

cc. Mr Harold E. DePriest

Mr. Ronald N Fugatt

Counsel of Record

EPB/TEL - US LEC #58